

DHL TRADE AUTOMATION SERVICES – MAKING **INTERNATIONAL TRADE** LESS TAXING.



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What documentation do you need to send computer parts from Singapore to Poland? Is it cheaper to order business supplies from Taiwan or Brazil? Do you need a license to import electrolytic capacitors from Malaysia?



Understanding the many rules and regulations of international transportation can be a confusing and time consuming process. Furthermore, the cost of not having the right information can result in shipments sitting in customs warehouses, disrupting your supply chain and costing you money. Now there's an easy answer: **DHL Trade Automation Services**.

DHL Trade Automation Services is a web-based tool that offers a broad suite of trade information tools. Covering 56 countries and approximately 95% of the world's trade, this complementary tool is available 24/7.

With the ability to access a staggering number of international trade regulations, DHL Trade Automation Services provides all the information you need to comply with customs regulations. Another major benefit is that it allows you to proactively compare the relative cost efficiencies associated with sourcing from different countries. DHL Trade Automation Services ensures that at a click of a mouse, you have access to the most comprehensive trade and customs information available.

GREAT FUNCTIONS, REAL BUSINESS BENEFITS, EASY TO USE.

Major Functions	What It Does	How It Benefits You
Landed Cost Estimate	Estimates the total duties, taxes (and other fees) for shipments traveling between two specific countries based on the value and type of commodity	Gives you an estimate of the total landed costs of exporting or importing a specific commodity to or from a specific country
Product Compliance	Details all the export and import regulations (e.g. prohibitions, licensing rules and quotas) and paperwork relating to a specific commodity traveling between two specific countries	Helps you avoid costly delays or penalties by ensuring all required paperwork and authorizations are understood and completed before a shipment is transported
Comparative Services for Landed Costs and Product Compliance	Allows simultaneous comparison of landed costs and product compliance regulations from up to 5 different origin countries to a single importing country	Allows you to make optimal sourcing decisions when faced with a range of suppliers in different countries for any given commodity
Trade Documentation	Offers a complete reference library of relevant trade and transportation document templates by country	Allows you to generate document sample templates, as reference, required for international transportation and ensures that the documentation is consistent and complete so as to avoid customs delays
International Harmonized System (HS) Commodity Code Classification	Provides detailed Harmonized System (HS) codes and Export Classification Number (ECN) for any specific commodity (can be stored for future quick reference)	Allows you to use the correct commodity codes on your shipping documentation, which supports faster customs clearance processing and greater accuracy of assessed duties and taxes at destination (and origin if applicable)
Restricted Party Screening	Checks shipper and receiver details against international government databases of denied or restricted shippers/consignees	Allows you to verify that your buyer or supplier is not listed on the restricted/denied party database maintained by government and international authorities

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HOW CAN MY BUSINESS GAIN WITH THIS WEB-BASED TOOL?

The easiest way to appreciate DHL Trade Automation Services is to see an example.

The following example illustrates the landed cost calculation for cotton fabric to be imported to Australia from India and Thailand – but it could just as easily be any other product between any other countries. Here's how DHL Trade Automation Services work:

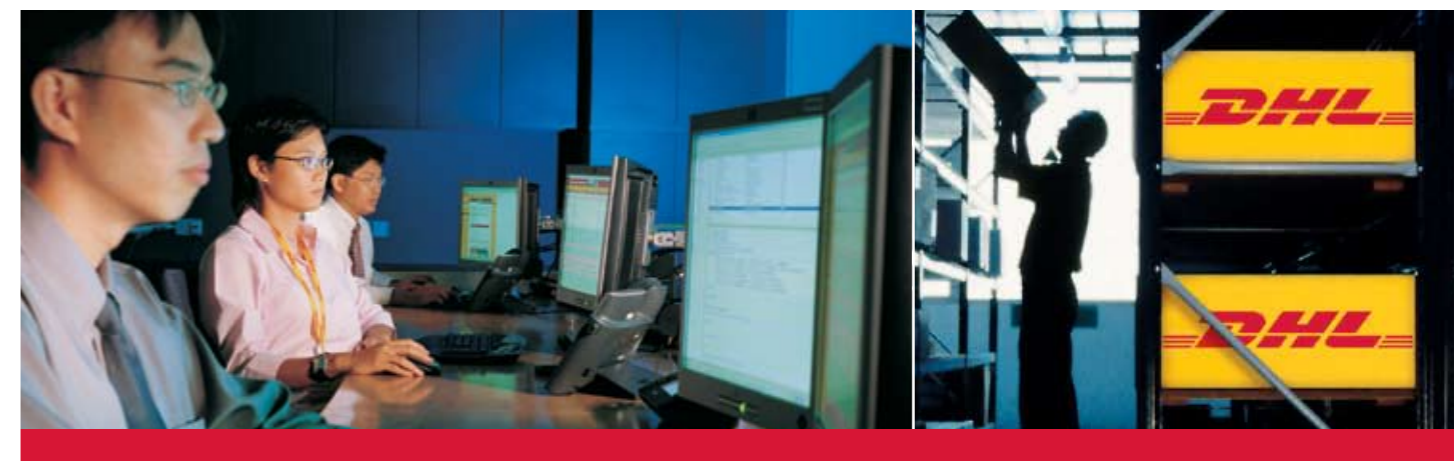
Landed Cost Estimate Comparison		Generated: 09/05/2006 06:50 AM PDT	View updated report
Reference	: 1157463028898_copy3	Product Description	: cotton
Destination Country	: AUSTRALIA (AU)	Import HS Code	: 5208.13.0004
Shipper Details		Currency Converter	
Shipper	India Co	Thai Co	
Exporting country	INDIA	THAILAND	
Cost of Goods	USD 10,000.00	USD 10,000.00	
Transportation	50.00	50.00	
Insurance	20.00	20.00	
CIF (Cost, Insurance, Freight)	10,070.00	10,070.00	
GST	▶ 1,107.00	▶ 1,057.00	
DUTY	▶ 1,000.00	▶ 500.00	
Total Estimated Fees	2,107.00	1,557.00	
Total Estimated Landed Cost	USD 12,177.00	USD 11,627.00	

As shown, DHL Trade Automation Services “Landed Cost Estimate Comparison” tool highlights the difference in export duties, taxes and the total estimated fees payable. This reveals that duties and taxes payable for importing cotton fabric to Australia from India are higher as compared to Thailand.

Whether you are looking to optimize your supply chain or just cut out needless administration, save time gathering information or reducing delays at customs, DHL Trade Automation Services is able to help.

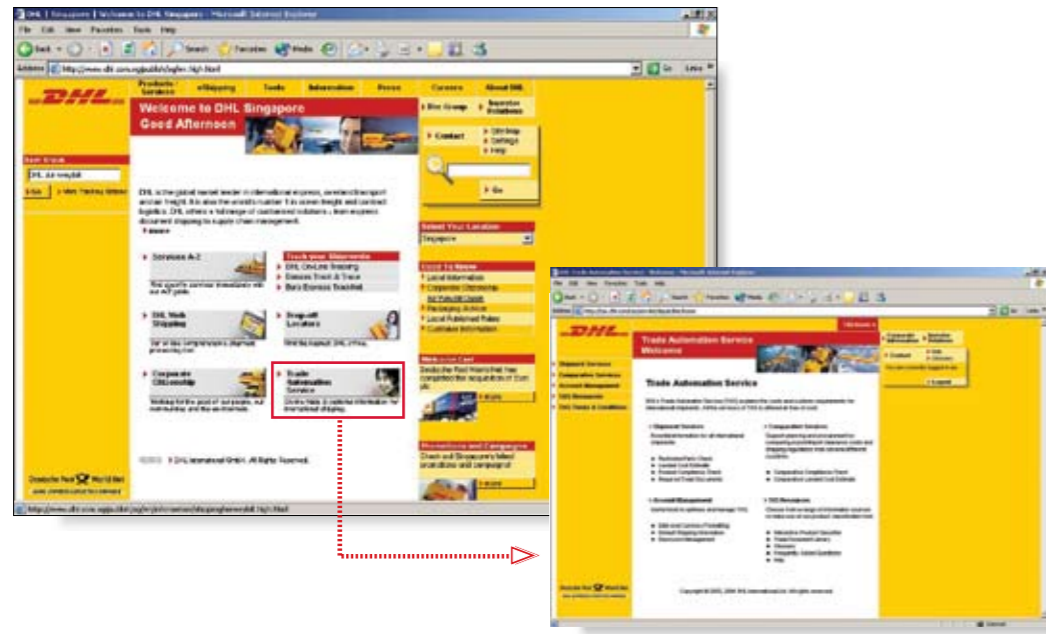
HOW DO I ACCESS DHL TRADE AUTOMATION SERVICES?

All you need is a standard web browser and an internet connection. The registration and use of services are free of charge.



HOW DO I GET STARTED?

You can access the DHL Trade Automation Services website at www.dhl.com/tas. You can also gain access via the DHL homepage (www.dhl.com). The first time you enter, there will be a quick and simple registration process. After that, you can access Trade Automation Services directly and will be able to use the same profile for all subsequent use.



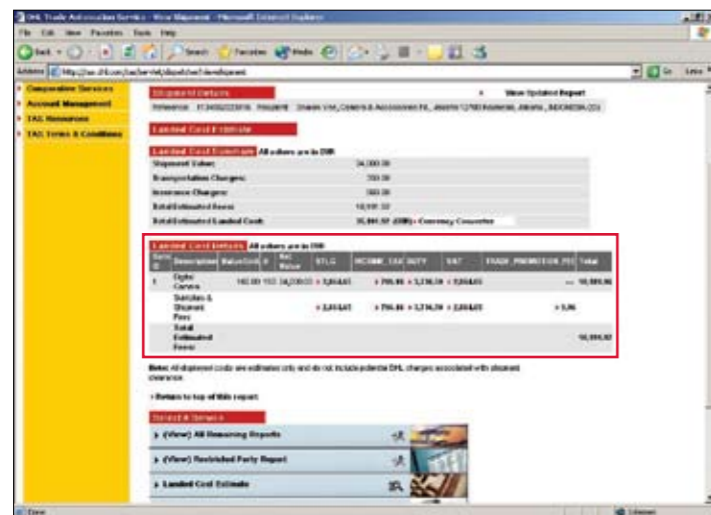
MAJOR FUNCTIONS OF DHL TRADE AUTOMATION SERVICES WEBSITE.

1. Landed Cost Estimate for shipment between two specific countries



WHAT IT DOES: Estimates the total duties, taxes (and other fees) for shipments traveling between two specific countries based on the value and type of commodity.

HOW IT BENEFITS YOU: Gives you an estimate of the total landed costs of importing or exporting a specific commodity from or to a specific country.



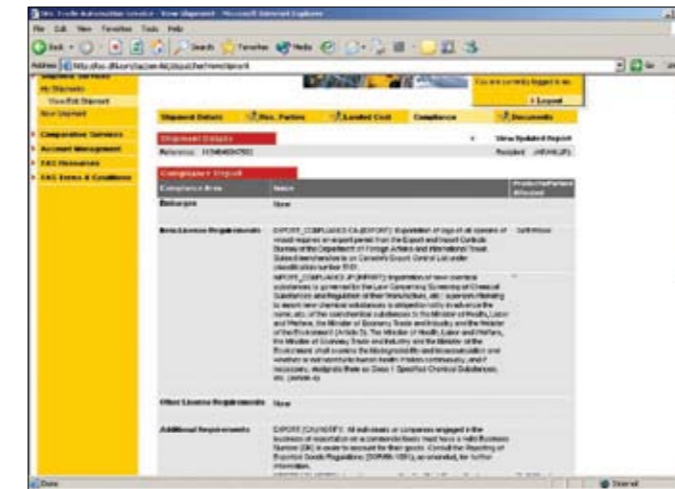
* This is an example of a fully landed cost estimate for a shipment of digital cameras traveling from Taiwan to Indonesia.

2. Product Compliance for shipments between two specific countries



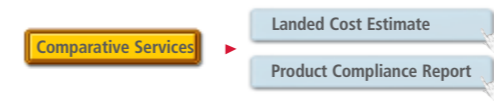
WHAT IT DOES: Details all the export and import regulations (e.g. prohibitions, licensing rules and quotas) and paperwork relating to a specific commodity traveling between two specific countries.

HOW IT BENEFITS YOU: Helps you avoid costly delays or penalties by ensuring all required paperwork and authorizations are understood and completed before a shipment is transported.



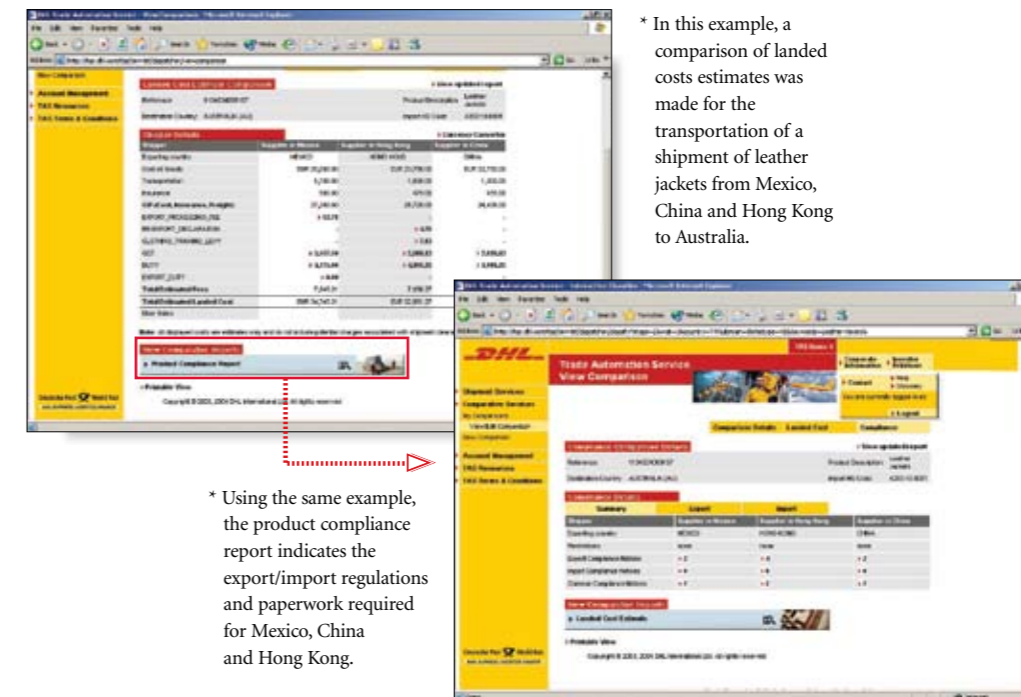
* This is an example of the regulations and paperwork required for a shipment of soft wood to be transported from Canada to Japan.

3. Comparative Services for Landed Costs and Product Compliance for up to five origin countries to one destination



WHAT IT DOES: Allows simultaneous comparison of landed costs and product compliance regulations from up to 5 different origin countries to a single importing country.

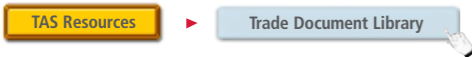
HOW IT BENEFITS YOU: Allows you to make optimal sourcing decisions when faced with a range of suppliers in different countries for any given commodity.



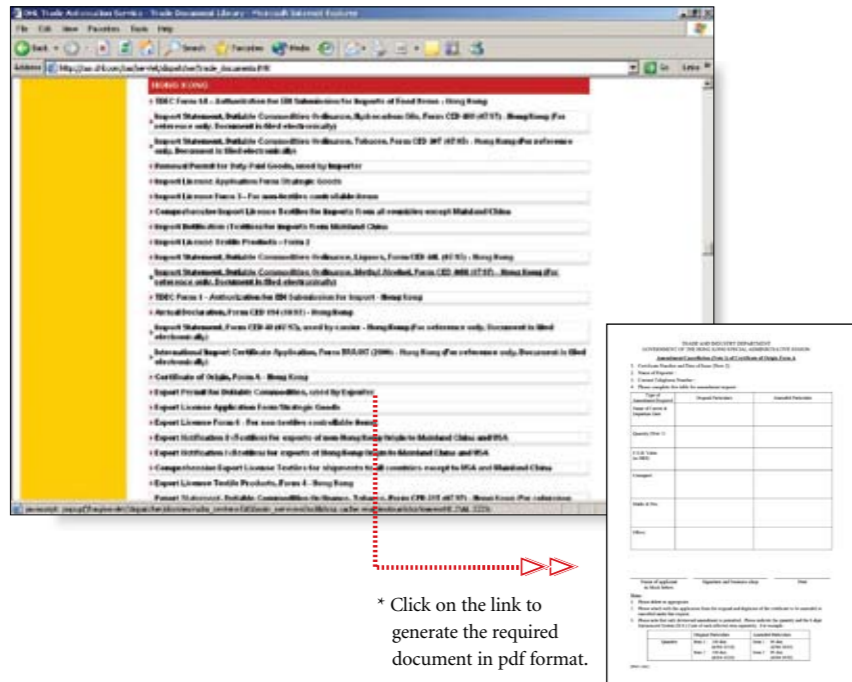
* In this example, a comparison of landed costs estimates was made for the transportation of a shipment of leather jackets from Mexico, China and Hong Kong to Australia.

* Using the same example, the product compliance report indicates the export/import regulations and paperwork required for Mexico, China and Hong Kong.

4. Trade Documentation



- WHAT IT DOES:** Offers a complete reference library of relevant trade and transportation document templates by country.
- HOW IT BENEFITS YOU:** Helps you automate the production of your shipping paperwork, and ensures that the documentation is consistent and comprehensive so as to avoid customs delays.

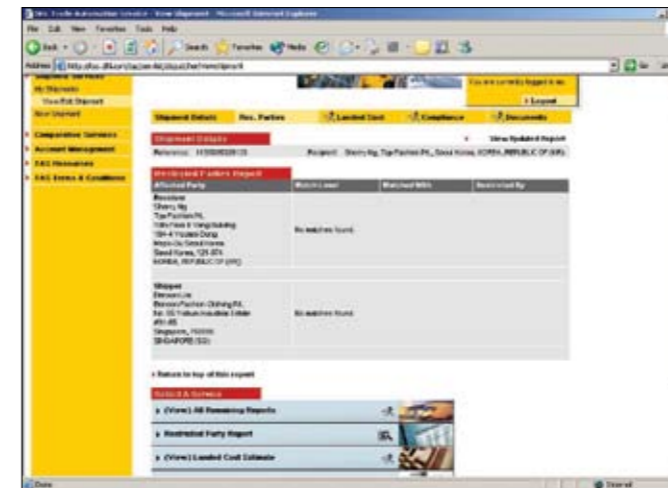


* Click on the link to generate the required document in pdf format.

6. Restricted Party Screening



- WHAT IT DOES:** Checks shipper and receiver details against international government databases of denied or restricted shippers/consignees.
- HOW IT BENEFITS YOU:** Allows you to verify that your buyer or supplier is not listed on the restricted/denied party database maintained by governments and international authorities.



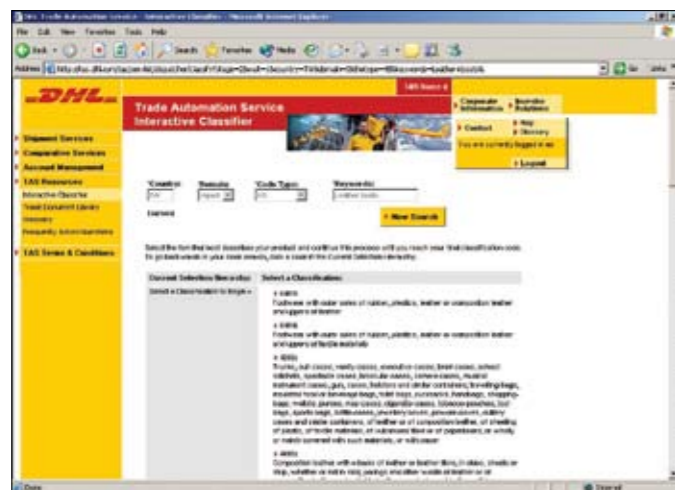
* This example illustrates that the two parties (one based in Korea and the other in Singapore) involved in the transaction are not subject to any form of government prohibitions.

So what are you waiting for? Access the DHL Trade Automation Services website at www.dhl.com/tas now and see how DHL Trade Automation Services makes international trade less taxing.

5. International Harmonized System (HS) Commodity Code Classification



- WHAT IT DOES:** Provides detailed Harmonized System (HS) codes and Export Classification Number (ECN) for any specific commodity (can be stored for future quick reference).
- HOW IT BENEFITS YOU:** Allows you to use the correct commodity codes on your shipping documentation, which supports faster customs clearance processing and greater accuracy of assessed duties and taxes at destination (and origin if applicable).



* In this example, DHL Trade Automation Services generates the relevant HS codes for leather boots (for transportation into Taiwan).

LIST OF COUNTRIES SUPPORTED BY DHL TRADE AUTOMATION SERVICES.

Americas	Asia Pacific	Europe	Other
Argentina	Australia	Austria	Egypt
Brazil	China	Belgium	Israel
Canada	Hong Kong	Bulgaria	Morocco
Colombia	India	Cyprus	Russia
Dominican Republic	Indonesia	Czech Republic	South Africa
Mexico	Japan	Denmark	Turkey
Puerto Rico	Malaysia	Estonia	United Arab Emirates
United States	New Zealand	Finland	
	Singapore	France	
	South Korea	Germany	
	Taiwan	Greece	
	Thailand	Hungary	
		Ireland	
		Italy	
		Latvia	
			Lithuania
			Luxembourg
			Malta
			Netherlands
			Norway
			Poland
			Portugal
			Romania
			Slovakia
			Slovenia
			Spain
			Sweden
			Switzerland
			United Kingdom

Note: We are always expanding the list of countries supported by DHL Trade Automation Services. Check www.dhl.com/tas for updates on the current coverage.

TAS APPLICATION INTEGRATION / TAS WEB SERVICES

To facilitate better integration into customers' business processes, the TAS logic and underlying data is also now available via the TAS Application Integration service. This allows queries to be made to the TAS servers directly from customers' IT applications, hence avoiding the need to manually enter data and allowing a much higher throughput of transactions. Please send an e-mail to globaltrade@dhl.com if you are interested in this service.